

# WEDNESDAYS with WAYNE

LIVE AGENT TRAINING

## 2024 Session Dates

January 3rd  
January 17th  
**February 7th**  
February 21st  
March 6th  
March 20th  
April 3rd  
April 17th  
May 1st  
May 15th  
**June 5th**  
June 19th

July 3rd  
July 17th  
**August 7th**  
August 21st  
September 4th  
September 18th  
October 2nd  
October 16th  
**November 6th**  
November 20th  
December 4th  
December 18th

### Sample Session Topics:

The Power of Clarity  
Preparing for the Changing Market  
Buyer Leverage... The Blue Ocean Strategy  
The Ultimate Buyer Presentation  
The Ultimate Listing Presentation  
The "Missing Link" of Proactivity  
The Immutable Laws of Real Estate  
The Referral Magnet  
Business Planning

### Bimonthly Live Training Sessions

**Location:** Zoom

**Time:** 12:00pm - 1:00pm CT

*We look forward to  
seeing you there!*