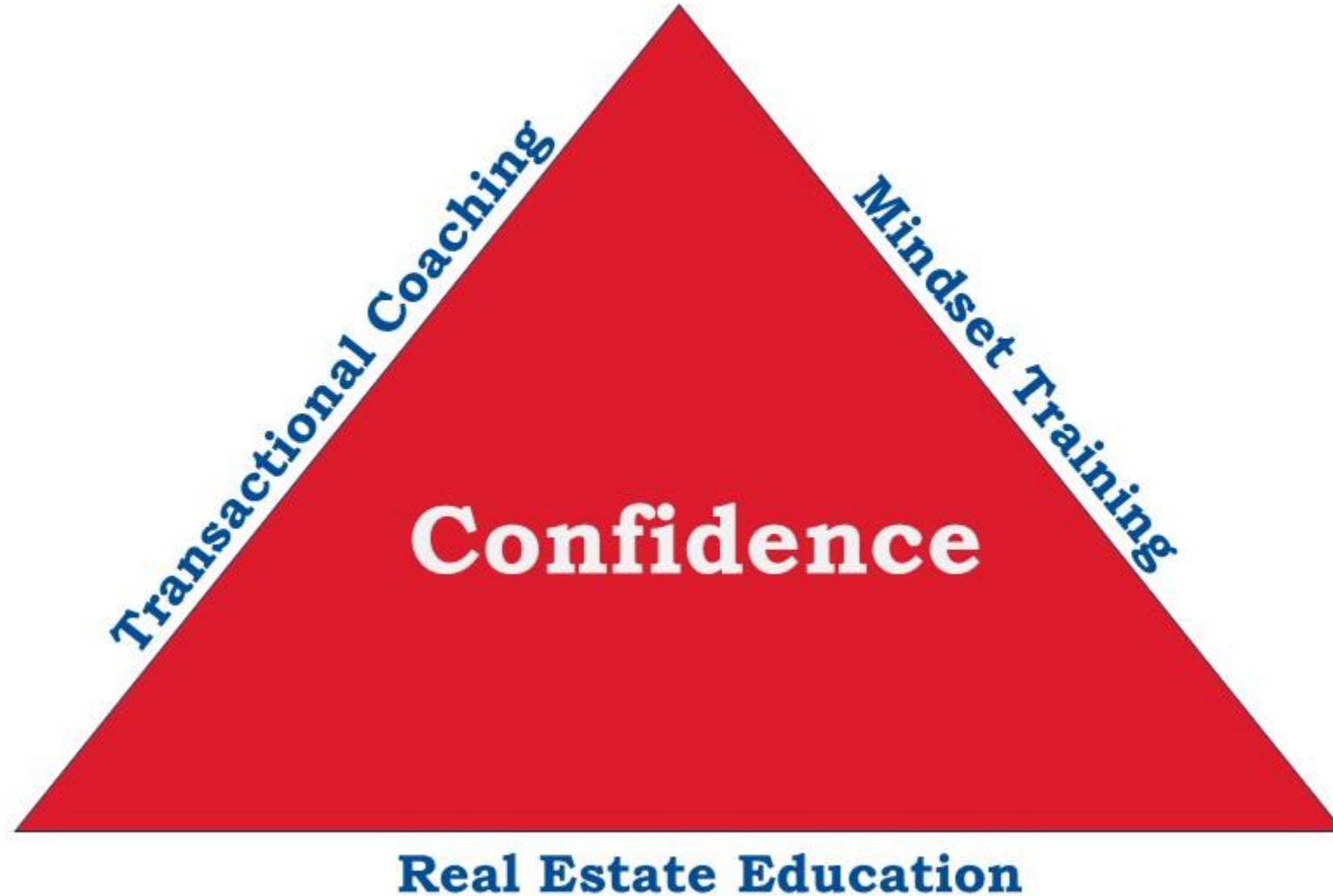




Win the Year

Success Pyramid

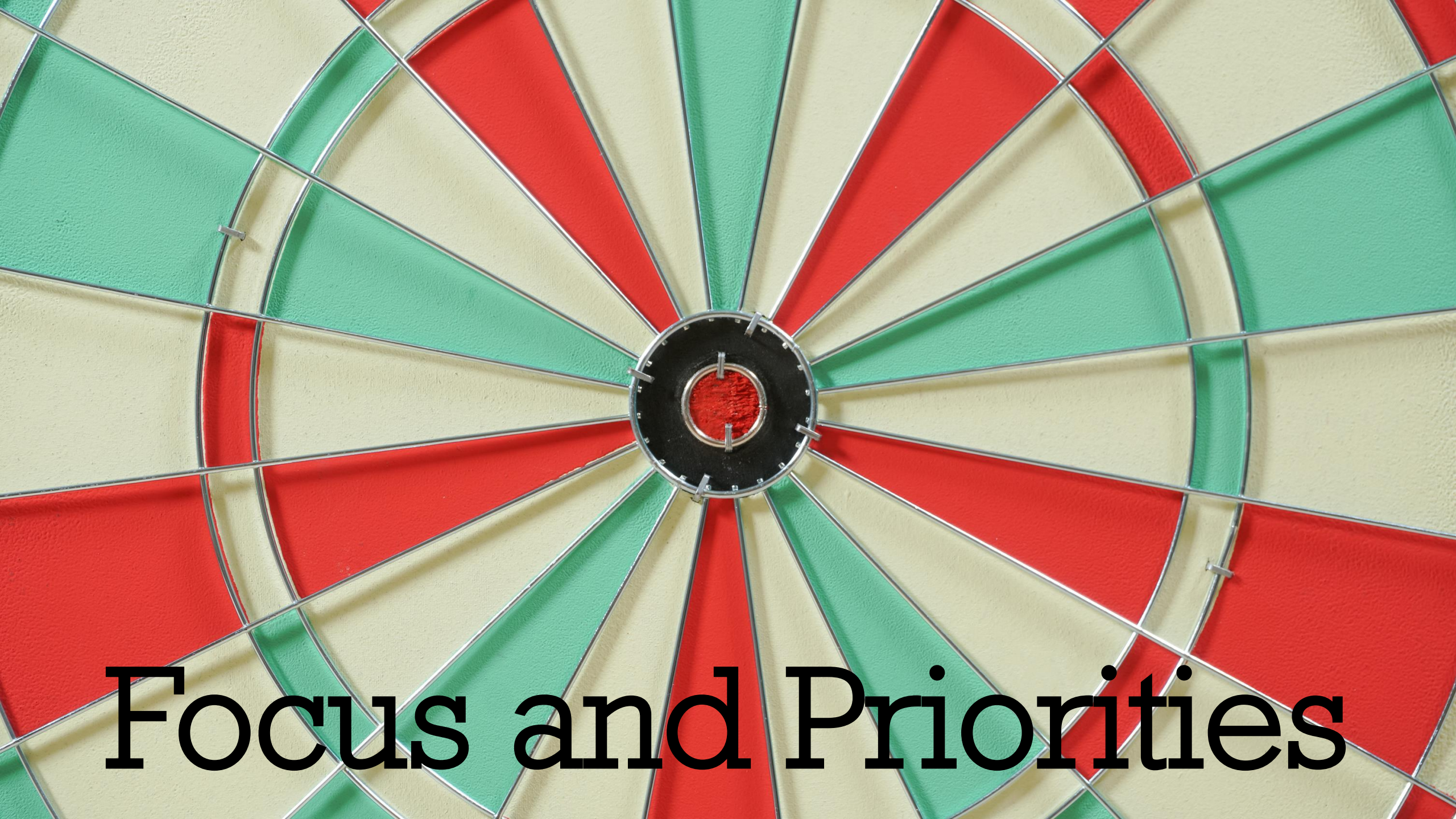




Win the Day



How do you want to be known?



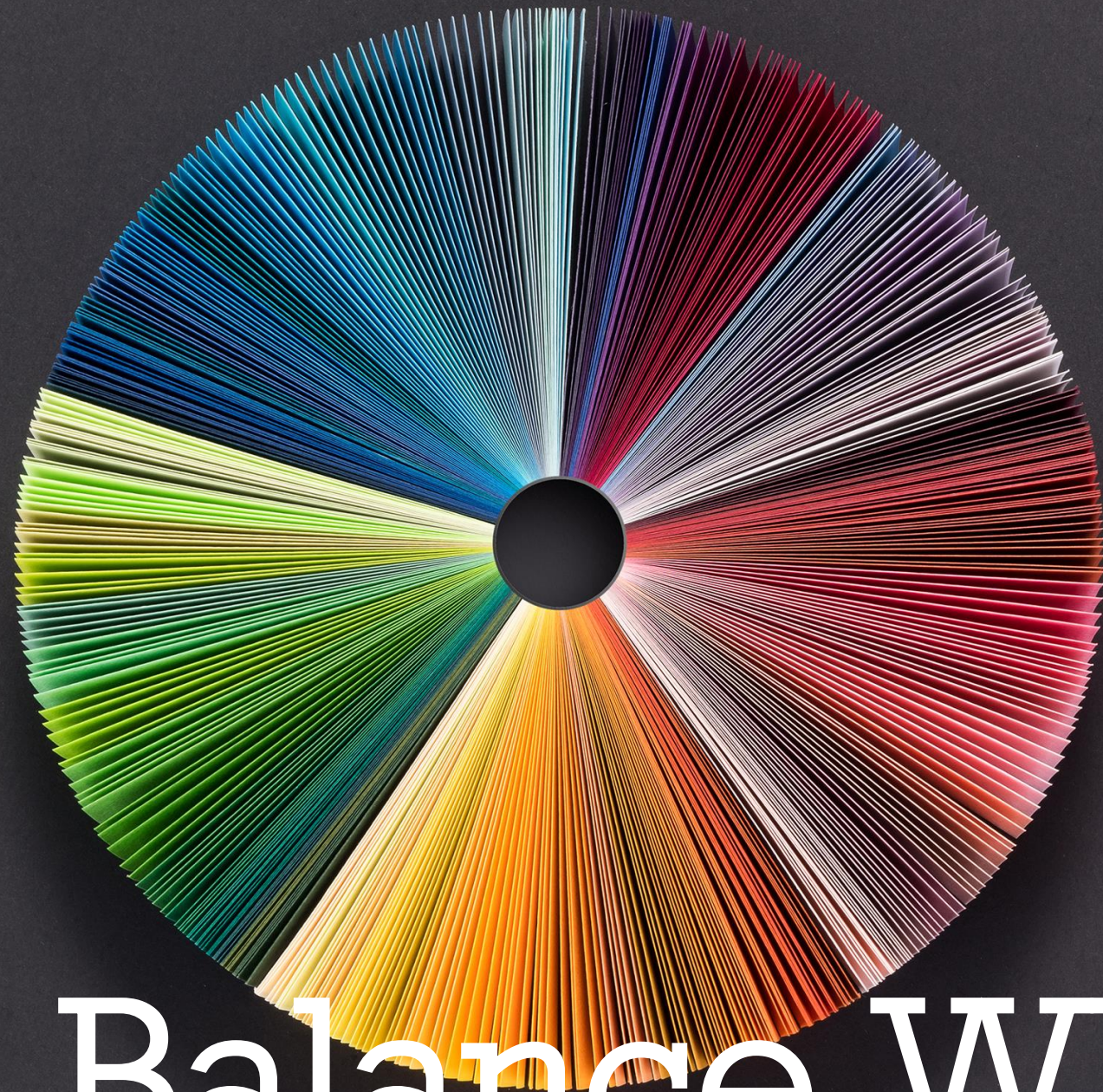
Focus and Priorities



Visualize Success

A young girl with dark hair and bangs is wearing a white martial arts gi. She is in a ready stance with her hands raised and fists clenched, looking directly at the camera with a serious expression. The background is softly blurred, showing a window with warm light on the left and a blue wall on the right.

11G – Belief



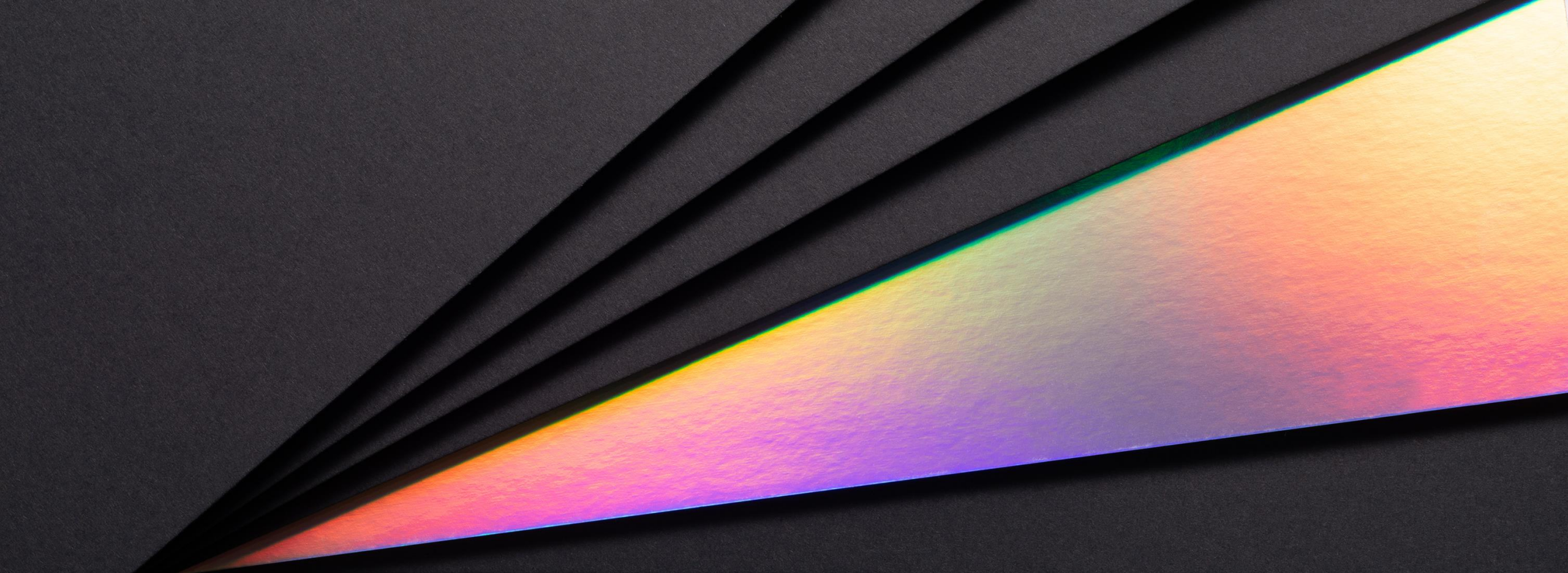
The Balance Wheel



Manage Stress



Happy Human



Separate From The Crowd



Be the Expert



Confidence – The Difference Maker



Expand Your Prowess



Become a Triple Threat



Develop Your Pitch



Master Your Presentations



Deal Making



Strategy



Video



Financing Expertise



Skilled Communicator



Bonding and Rapport



Curiosity



Pain, Needs, & Wants



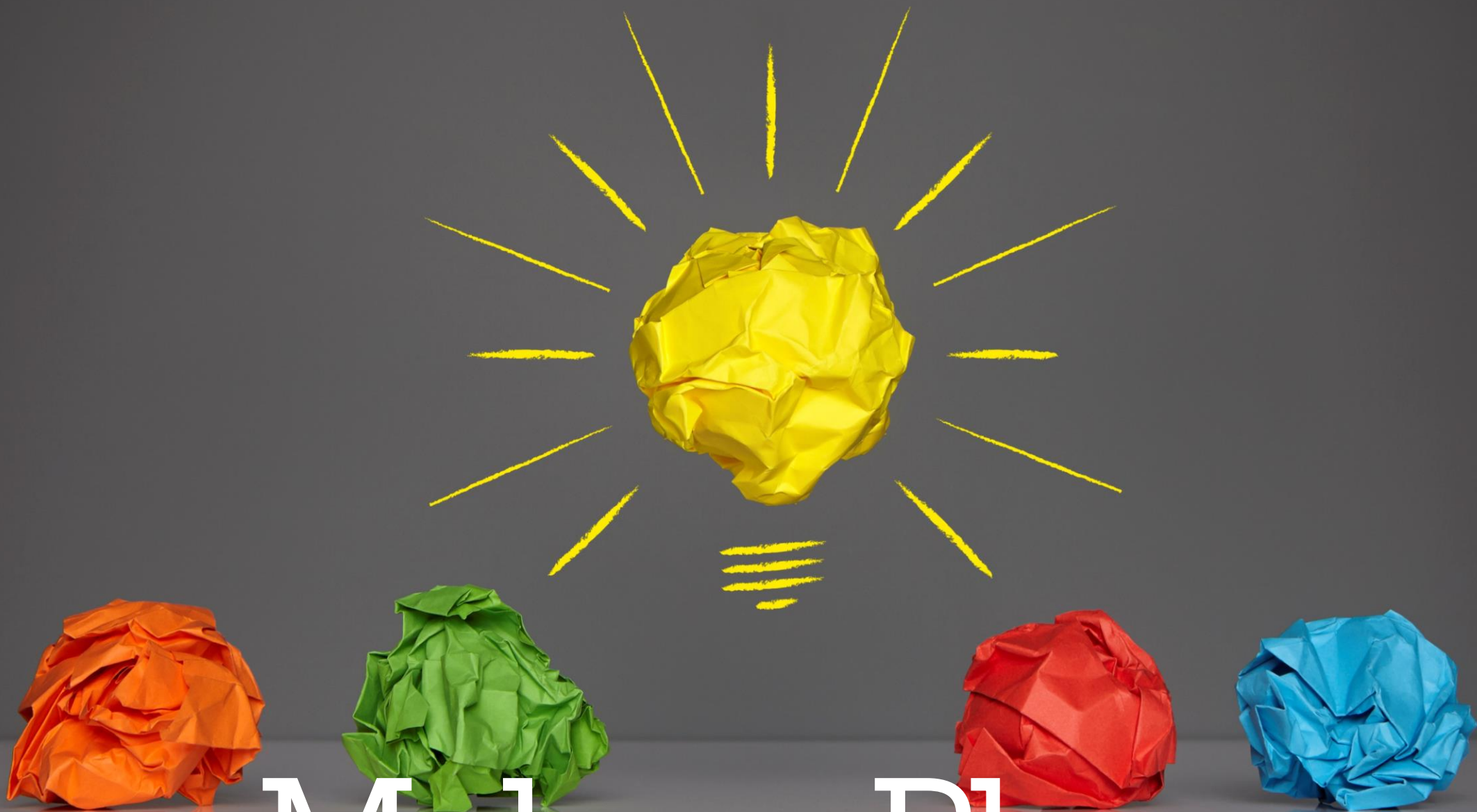
Feeling OK



Client for Life - CRM



Daily Prospecting



Make a Plan



Systematize



Time Block



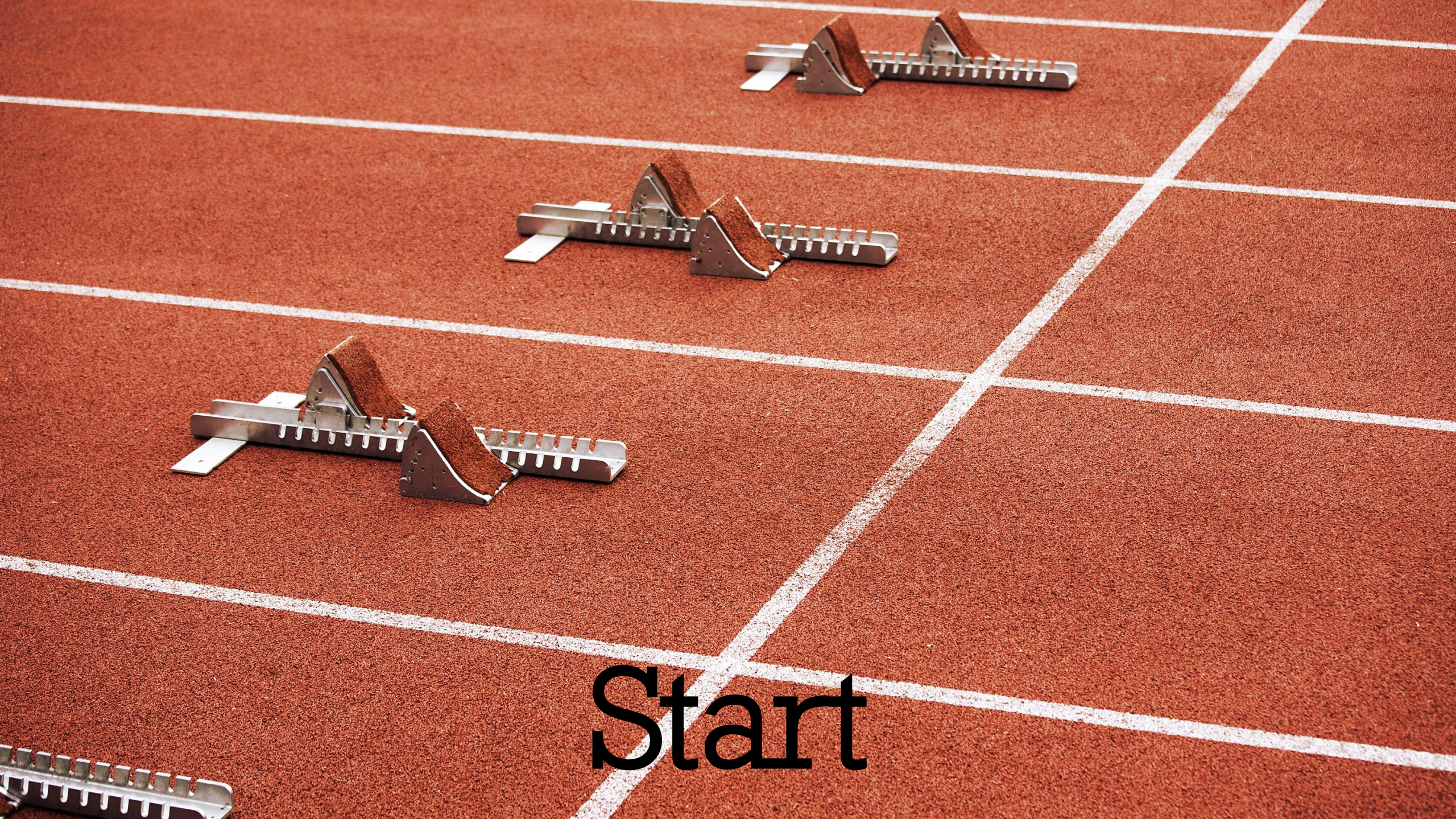
Raving Fans



The Power of Thank You



One Degree



Start



Take Action

Save the Date!

2024 Kick-Off Sales Rally

January 8, 2025

Scinto Auditorium

Details to Follow





Year-End Awards



**Children's
Miracle Network
Hospitals[®]**

Last Call